



ISSION

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#### ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/03	AND	ENDING_12/	31/03
	ММ	/DD/YY		MM/DD/YY
A. RE	GISTRANT	DENTIFICATIO	N	
NAME OF BROKER-DEALER: Americ	can Wealth	Management,	Inc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	ISINESS: (Do n	ot use P.O. Box No.)		FIRM I.D. NO.
Twelve Piedmont Ct		100, 3495 Pi and Street)	edmont Rd.	, NE
Atlanta	Ge	orgia	30	305
(City)		(State)	(Zi <sub>1</sub>	Code)
NAME AND TELEPHONE NUMBER OF Jerry Borzello			(	404) 262-2719
			<del></del>	Area Code - Telephone Number
<b>B. AC</b>	COUNTANT	IDENTIFICATIO	DN.	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion i	s contained in this Re	eport*	
eressee Goldman & Company,	· ·	alganosa i	To the state of th	००० मात्र स्टब्स्ट्राट्ट १० के विक्रिक्ट्राट
	(Name - if indivi	dual, state last, first, midd	le name)	y
316 Alexander St.,	Suite 4,	Marietta,	Georgia	30060
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:				· · · · · · · · · · · · · · · · · · ·
☑ Certified Public Accountant			A CONTRACTOR OF THE	CEIVED
☐ Public Accountant				<b>DDOCESSED</b>
☐ Accountant not resident in U	nited States or a	ny of its possessions.	MAR	3 7000
	EOD OFFIC	IAL USE ONLY		MAR 3 1 2004
	FUN UFFIC	IAL USE ONLY		THOMSON FINANCIAL
			,	HIMANONE
<del></del>			<del> </del>	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption, See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### OATH OR AFFIRMATION

				_
Ι,	Jerry Borzello	······································	er (or affirm) that, to the bes	st of
my kn	nowledge and belief the accompanying financial statement		pertaining to the firm of	
	American Wealth Management, Ir	<del></del>		, as
of	December 31 ,20	03 are true and correct.	. I further swear (or affirm)	that
neithe	er the company nor any partner, proprietor, principal of	fficer or director has any proj	prietary interest in any accor	int
classi	fied solely as that of a customer, except as follows:			
			_	
		7	QQ	
		Signal	ure	
	·	Vien I	<del>S</del>	
		Title	<del></del>	
102	id Williams Esholo			
uer.				
	Notary Public MY COMMISSION EXPIRES SEPT. 13, 2004	<i>t</i>		
	report ** contains (check all applicable boxes):	4. W. C.	e Constant of the	
	a) Facing Page.		•	
	b) Statement of Financial Condition. c) Statement of Income (Loss).			
	d) Statement of Changes in Financial Condition.	Commence of Charles	a en er <del>kralikkin</del> n hit vir	e de la companya de l
<b>23</b> (	e) Statement of Changes in Stockholders' Equity or Pa	artners' or Sole Proprietors' C	Capital. Paulituda y	
	f) Statement of Changes in Liabilities Subordinated to	Claims of Creditors.		
	<ul> <li>g) Computation of Net Capital.</li> <li>h) Computation for Determination of Reserve Require.</li> </ul>	manta Dimenant to Divid 15-2	2	- 8
	i) Information Relating to the Possession or Control R			e landaran e
	j) A Reconciliation, including appropriate explanation			nd the
	Computation for Determination of the Reserve Requ			•
	(k) A Reconciliation between the audited and unaudited	d Statements of Financial Cor	ndition with respect to methor	ods of
F3 /	consolidation. (1) An Oath or Affirmation.	*		
•	(m) A copy of the SIPC Supplemental Report.	•		
		to exist or found to have existe	ed since the date of the previo	us audit.
x (	(n) A report describing any material inadequacies found o) Independent Auditors' Report	on internal acco	ounting structure	<b>?</b> ,
**F0	or conditions of confidential treatment of certain portio	ns of this filing, see section 2	40.17a-5(e)(3).	
	required by SEC Rule 17a-5.			

#### AMERICAN WEALTH MANAGEMENT, INC.

(A Corporation)

FINANCIAL STATEMENTS

DECEMBER 31, 2003 AND 2002

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors American Wealth Management, Inc. Atlanta, Georgia

We have audited the accompanying statement of financial condition of American Wealth Management, Inc., as of December 31, 2003, and the related statements of income, changes in shareholders' equity, and cash flows for the year then ended that you are filing pursuant to 17a-5 under the Security and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Wealth Management, Inc., as of December 31, 2003, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1, 2, 3 and 4 is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements, and in our opinion, is fairly stated in all material respects in relating to the basic financial statements taken as a whole.

Hold of Company, CPAs, PC

February 24, 2004

Page 2 of 17 The Accompanying Notes to the Financial Statements are an Integral Part of these Statements

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### AMERICAN WEALTH MANAGEMENT, INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2003 AND 2002

ASSETS		2003		<u>2002</u>
Cash – Checking Cash – Money Market Cash – Clearing Deposit Commissions Receivable – Brokers Employee Loans Prepaid Expenses	\$	60,534 5,749 25,005 8,998 4,050 18,832	\$	80,472 2,211 25,353 12,018 9,403 15,428
Furniture, Fixtures and Equipment, Less Accumulated Depreciation of \$48,338 and \$47,905	\$	1,399	\$	1,832
Other Receivables Receivable For Past Income Tax (Note 3A) Advances to Stockholder (Note 7) Security Deposit	\$	2,211 3,602 236,204 1,280	\$	2,211 - 0 - 257,953 1,280
TOTAL ASSETS	\$	367,864	\$	408,161
LIABILITIES AND SHAREHOLDERS' EQUITY LIABILITIES				
Payroll Tax Payable Accrued Interest Accrued Expenses (Note 6) Income Tax Payable (Note 3B)		28,693 - 0 - 1,500 - 0 -		29,312 14,602 - 0 - 10,146
TOTAL LIABILITIES	<u>\$</u>	30,193	<u>\$</u>	54,060

#### Continued

#### AMERICAN WEALTH MANAGEMENT, INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2003 AND 2002 (Continued)

SHAREHOLDERS' EQUITY (EXHIBIT C)		2003		2002
Common Stock - \$6 Stated Value, 10,000 Shares Authorized, 1,000 Shares Issued and Outstanding	\$	6,000	\$	6,000
Additional Paid-In Capital Retained Earnings		31,100 300,571		31,100 317,001
TOTAL SHAREHOLDERS' EQUITY	<u>\$</u>	337,671	<u>\$</u>	354,101
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$</u>	367,864	<u>\$</u>	408,161

### AMERICAN WEALTH MANAGEMENT, INC. STATEMENT OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2003 AND 2002

DEVENTE.	<u>2003</u>		2002
REVENUE Commissions Interest and Other Income Total Revenue	\$  2,005,913 347,162 2,353,075	\$ 	2,591,818 461,466 3,053,284
COSTS AND EXPENSES Clearing Costs (Note 2)	\$ 314,679	\$	526,615
Commissions Insurance Payroll Taxes	1,619,778 32,960 11,745		2,040,622 35,159 12,235
Quote System Rent (Note 8)	43,239 80,496		40,330 84,278
Salaries & Wages General and Administrative	163,258 106,953		134,046 135,897
Total Costs and Expenses	\$ 2,373,108	<u>\$</u>	3,009,182
(Loss) Income from Operations	\$ (20,033)	\$	44,102
INCOME BEFORE PROVISION FOR INCOME TAXES			
(Benefit) Provision for Income Taxes (Note 3B)	\$ (3,602)	\$	10,097
NET (LOSS) INCOME	\$ (16,431)	<u>\$</u>	34,005

#### AMERICAN WEALTH MANAGEMENT, INC. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2003

	Common <u>Shares</u>	Stoo Amo		-	Paid-In <u>Capital</u>		etained arnings		reholders' Equity
BALANCE – December 31, 2002	1,000	\$	6,000	\$	31,100	\$	317,002	\$	354,102
NET INCOME (Exhibit B)			- 0 -		- 0 -		(16,431)	<del></del>	(16,431)
BALANCE - December 31, 2003	1,000	\$	<u>6,000</u>	<u>\$</u>	31,100	<u>\$</u>	300,571	<u>\$</u>	337,671

#### AMERICAN WEALTH MANAGEMENT, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2003

CACILEI AWG EDAN ARTH ATDIA ACTIVITIES		<u>2003</u>	<u>2002</u>
CASH FLOWS FROM OPERATING ACTIVITIES Net (Loss) Profit Adjustments to Reconcile Net Profit to	\$	(16,431)	\$ 34,005
Net Cash Used in Operating Activities: Depreciation		433	5,530
(Increase) Decrease in Operating Assets:			
Commissions Receivable – Clearing Org.		-0-	37,929
Commissions Receivable – Brokers Income Tax Refund Receivable		3,020 (3,602)	5,654 -0-
Employee Loans		5,353	(4,998)
Prepaid Expenses		(3,404)	(553)
Deferred Tax Asset		-0-	1,182
Prepaid Income Tax		-0-	2,675
(Increase) Decrease in Operating Liabilities:			•
Commissions Payable		-0-	(17,459)
Payroll Taxes Payable		(619)	(6,793)
Other Liabilities		1,500	(16,390)
Income Tax Payable	4	(10,146)	8,342
Accrued Interest	•	(14,602)	-0-
NET CASH PROVIDED (USED) BY			
OPERATING ACTIVITIES	\$	(38,499)	\$ 49,124
en e	<del></del>		
CASH FLOWS FROM INVESTING ACTIVITIES			
Furniture and Fixtures		-0-	(3,609)
Advances to Stockholder		21,750	(29,176)
NET CASH PROVIDED (USED) BY	¢.	21.750	(20.705)
INVESTING ACTIVITIES	\$	21,750	(32,785)
CASH FLOWS FROM FINANCING ACTIVITIES			
Capital Lease Obligation	\$	-0-	\$ (2,717)
NET CASH PROVIDED (USED) BY			
FINANCING ACTIVITIES	\$	0-	\$ (2,717)
INCREASE (DECREASE) IN CASH AND			
CASH EQUIVALENTS	\$	(16,749)	\$ 13,623
-			
CASH AT BEGINNING OF YEAR	\$	108,036	<u>\$ 94,413</u>
CASH AT END OF YEAR	<u>\$</u>	91,287	<u>\$ 108,036</u>
Supplemental Information:			
Interest Paid		-0-	-0-
Income Taxes Paid	\$	7,261	1,756
Page 8 of 17 The Accompanying Notes to the Financial Statements are	e an Integ	ral Part of these St	tatements

#### AMERICAN WEALTH MANAGEMENT, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2003

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. The Company was formed November 1, 1989, primarily for the purpose of qualifying and operating as a broker-dealer of securities. The Company is registered with the Securities and Exchange Commission, The National Association of Securities Dealers, and the Georgia Securities Commissions. Pursuant to the registration, the Company must maintain a minimum net capital requirement of \$5,000 and is not authorized to hold securities or funds for customers. American Wealth Management, Inc. clears all transactions with and for customers on a fully disclosed basis with a clearing member, which carries all customer accounts and maintains and preserves all books and records pertaining thereto (see Note 2.)
- B. The Company files income tax returns on the accrual basis and the financial statements are prepared on the accrual basis of accounting.
- C. Property is recorded at cost and is depreciated over a five year estimated useful life using the straight-line method. Maintenance and repairs are charged to income, and renewals and betterments are capitalized.
- D. Commission income and the related expense are recorded on a settlement date basis.
- E. For purposes of the Statement of Cash Flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than ninety days that are not held for sale in the ordinary course of business.
- F. The preparation of financial statements in conformity with U. S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
- G. The results of operations of the Company are included in the income tax returns of American Wealth Management. The Company utilizes the asset and liability approach defined in Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes". SFAS No. 109 requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the financial statement amounts and the tax bases of assets and liabilities. The 2003 provision for income taxes includes an income tax asset.

#### 2. CLEARING BROKER-DEALER AGREEMENT

In January 1990, the Company entered into an agreement with Raymond James, an independent broker-dealer, to provide clearing, execution, and data processing services. The initial term of the agreement was two years; thereafter, the agreement operates on a continuous quarterly basis until terminated in writing by either the Company or the clearing broker-dealer. Clearing charges of 15% to 25% of commissions earned are withheld from the monthly remittance. Raymond James is responsible for all clearing transactions and maintenance of customer accounts for the company.

#### 3A. RECEIVABLE FOR PAST INCOME TAXES

The income tax asset as of December 31, 2003, is as follows:

		<u>2003</u>
Pre-tax Financial Loss	\$	(20,033)
Plus Permanent Differences	_	2,883
Net Operating Loss:	\$	(17,150)

Tax Benefit at 2001 & 2002 tax rate of 21% 3,602

The company plans on taking the loss back to taxable years 2001 and 2002, this creates a tax refund receivable of \$3,602.

#### 3B. INCOME TAX (BENEFIT) PROVISION

The components of income tax (benefit) provision are as follows:

	<u>2003</u>	<u>2002</u>
Current	\$ (3,602)	\$ <u>10,097</u>
Total Income Tax (benefit) Provision	<b>\$</b> (3,602)	<u>\$10,097</u>

#### 4. CONCENTRATIONS OF CREDIT RISK

The Company is engaged in various activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do no fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

#### 5. SUBSEQUENT EVENTS

In 2003, the Company was notified that a former client has filed through the NASD arbitration procedures for reimbursement for alleged losses sustained in the years 2000 and 2001. This is scheduled for arbitration on September 2004. While the Company is projecting a positive outcome of this matter, and accordingly has not provided for the outcome in its financial statements, a negative resolution of this matter could result in a

loss that could be as much as \$400,000, which would be material to the Company's operating results.

#### COMMITMENTS AND CONTINGENCIES

In March, 2003, a joint report was issued by the staff of the SEC, National Association of Securities Dealers ("NASD") and NYSE regarding the results of an "examination sweep" of a sample of broker-dealers that sell mutual funds with front-end sales loads. The report concluded that many securities firms failed to provide breakpoint discounts in certain instances where customers were eligible to receive them. Following that report, the NASD required certain member firms to conduct a self-assessment of breakpoint compliance and report the results to the NASD. The Company was required to participate in this self-assessment program by notifying customers during a specified period and report results of that self-assessment to the NASD. In compliance with the most recent communication from the NASD the Company has calculated its expected liability for the breakpoint discounts that should have been granted to customers. As of December 31, 2003, the Company has estimated an amount due to customers for breakpoint discounts of \$1,500, which is included in Accrued Expenses.

#### 7. ADVANCES TO STOCKHOLDER

The company had at December 31, 2003 and December 31, 2002 an advance to Stockholder that is due on demand and is uncollateralized of \$236,294 and \$257,953. The advance to stockholder carries an interest rate of 3% due on 12/31/16. Accrued interest receivable is \$21,920 and is included in the balance of the advance to stockholder at December 31, 2003.

#### 8. OPERATING LEASE

The company leases it office facility under a non cancelable operating lease. The monthly lease payment is \$7,257 and is adjusted each January 1 based on the consumer price index for the prior year. The lease expires on December 31, 2004. The lease expense totaled \$84,278 in 2002 and \$80,496 in 2003.

The future minimum lease payments are:

2004 87,084

#### AMERICAN WEALTH MANAGEMENT, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 (Pursuant to Rule 15c3-1 of the Securities Exchange Act of 1934) DECEMBER 31, 2003

TOTAL SHAREHOLDERS' EQUITY FROM STATEMENT OF FINANCIAL CONDITION	\$ 337,671
LESS NON-ALLOWABLE ASSETS	
Commissions Receivable – Brokers	8,998
Employee Loans	4,050
Prepaid Expenses	18,832
Furniture & Fixtures	1,399
Other Receivables	2,211
Receivable for Past Income Tax	3,602
Advances to Stockholder	236,204
Security Deposit	1,280
Subtotal Non Allowable Assets	276,576
Less: Haircut on Other Securities -	
Money Market (\$5,749 x 2%)	 115
NET CAPITAL	\$ 60,980

# AMERICAN WEALTH MANAGEMENT, INC. RECONCILIATION OF NET CAPITAL COMPUTATION (Pursuant to Rule 17a-5(d)(4) of the Securities and Exchange Act of 1934) DECEMBER 31, 2003

	Part	Reported in Unaudited II Focus Report		<u>Difference</u>		Reported in Audited ancial Statement
TOTAL SHAREHOLDERS' EQUITY FROM STATEMENT OF FINANCIAL CONDITION	\$	324,315	\$	(13,356)	\$	337,671
Less: Non-Allowable Assets		289,299		(12,723)		276,576
Less: Haircuts	_	118		(3)		115
NET CAPITAL	\$	34,898	<u>\$</u>	26,082	\$	60,980
DIFFERENCE BETWEEN UNAUDITED AND ADJUSTED STATEMENTS			٠.			
Decrease in Receivable-Brokers Increase in Income Tax Refund Rec. Decrease in Employee Loan Increase in Accum. Depreciation Increase in Loan to Shareholder Decrease in Commissions Payable Decrease in Accrued Interest Increase in Income Tax Payable Increase in Other Liabilities					\$	(7,189) 3,602 (15,577) (433) 6,880 13,221 14,602 (250) (1,500)
NET INCREASE (DECREAS	E) IN	SHAREHOLDER	S' E	QUITY	<u>\$</u>	(13,356)

# AMERICAN WEALTH MANAGEMENT, INC. COMPUTATION OF AGGREGATE INDEBTEDNESS AND BASIC CAPITAL REQUIREMENT (Pursuant to Rule 15c3-1 of the Securities and Exchange Act of 1934) DECEMBER 31, 2003

#### AGGREGATE INDEBTEDNESS

Payroll Taxes Payable Accrued Liabilities			28,693 1,500
TOTAL AGGREGATE INDEBTEDNESS		<u>\$</u>	30,193
RATIO – Aggregate Indebtedness to Net Capital		0.49513 to 1	
BASIS NET CAPITAL REQUIREMENT			
Net Capital (Schedule 1)		\$	60,980
Minimum Net Capital Requirement	• •		5,000
EXCESS NET CAPITAL		<u>\$</u>	55,980

## AMERICAN WEALTH MANAGEMENT, INC. STATEMENTS OF EXEMPTION FROM COMPLIANCE WITH RULE 15c3-3 AND STATEMENTS OF SUBORDINATED LIABILITIES DECEMBER 31, 2003

The Company is exempt from compliance with Rule 15c3-3. All transactions with and for customers are cleared on a fully disclosed basis with a clearing member, which carries all customer accounts and maintains and preserves all books and records pertaining thereto. The Company does not carry security accounts for customers or perform custodial functions relating to customer securities. The Company was in compliance with the conditions of the exemption during the year ended December 31, 2003.

The Company had no liabilities subordinated to the claims for creditors as of December 31, 2003.

### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE

To the Board of Directors American Wealth Management, Inc. Atlanta, Georgia

In planning and performing our audit of the financial statements and supplemental schedules of American Wealth Management, Inc., for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including attests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customers' securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by Rule 17a-3
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgment by management are required to assess the expected benefits and related costs of controls and of the practice and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practice and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Page 16 of 17 The Accompanying Notes to the Financial Statements are an Integral Part of these Statements



Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, NASD, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone that these specified parties.

Solds Company, CPAs, PC

February 24, 2004